

Attorney Key Performance Indicators

JANUARY 2023

SMART Goals / KPI's		Results	Below	On	Above
(Specific, Measurable, Attainable, Realistic, Timely)	Due Date	Obtained	Target	Target	Target
Average Fee of \$ per Month					
70 Demands Mailed per Month					
65 Cases Settled per Month					
File Review of 95%					
Fees Deposited of \$575,000 per Month					

Yearly Results

SMART Goals / KPI's (Specific, Measurable, Attainable, Realistic, Timely)	January	February	March	April	May
Average Fee of \$7,500 per Month					
70 Demands Mailed per Month					
65 Cases Settled per Month					
File Review of 95%					
Fees Deposited of \$575,000 per Month					