

## ATTORNEY TIERS

Tier	Description
<b>1</b>	<ul style="list-style-type: none"> <li>• <b>ROOKIE</b> <ul style="list-style-type: none"> <li>○ New to the personal injury practice, or new attorney.</li> <li>○ Requires lots of coaching and supervision on all aspects of handling a claim.</li> </ul> </li> </ul>
<b>2</b>	<ul style="list-style-type: none"> <li>• <b>ATTORNEY</b> <ul style="list-style-type: none"> <li>○ Comfortable handling the pre-litigation aspect of a personal injury claim on claims worth less than \$50,000.</li> <li>○ Beginning to learn the litigation process and get experience.</li> </ul> </li> </ul>
<b>3</b>	<ul style="list-style-type: none"> <li>• <b>LITIGATION ATTORNEY</b> <ul style="list-style-type: none"> <li>○ Experienced litigator who is skilled in taking depositions, motion hearings, and is beginning to get experience in trials.</li> <li>○ Skilled at handling files up to the \$250,000 range. Still requires supervision and coaching on files larger than that.</li> </ul> </li> </ul>
<b>4</b>	<ul style="list-style-type: none"> <li>• <b>TRIAL ATTORNEY</b> <ul style="list-style-type: none"> <li>○ This attorney, as a first chair, has won multiple jury trials.</li> <li>○ Attorney is skilled in all aspects of litigation.</li> <li>○ Attorney is capable of handling files up to \$1M as lead litigator and trial attorney.</li> <li>○ Has been first chair in 3 or more jury trials.</li> </ul> </li> </ul>
<b>5</b>	<ul style="list-style-type: none"> <li>• <b>SENIOR TRIAL ATTORNEY</b> <ul style="list-style-type: none"> <li>○ This attorney has obtained several jury verdicts above \$1M as first chair.</li> <li>○ Attorney is capable of handling a file of any size and complexity.</li> </ul> </li> </ul>